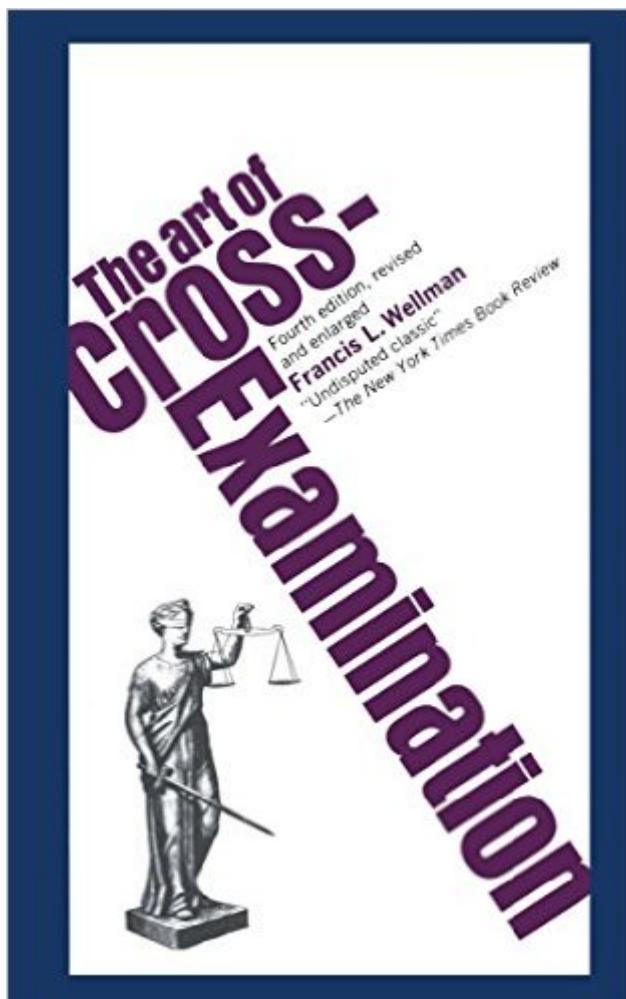


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The Art Of Cross-Examination



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Customer Reviews

Every once in a while a book is published that has a wide appeal to the general public even though it is written for a specific, professional audience. The Art of Cross-Examination by Francis Wellman is just such a book. But, this book is not new and today it does not have a very wide readership outside the field of law. Perhaps this is because of a marketing failure on behalf of its publishers or perhaps it is due to a lack of reviewers pointing out the value it offers to a general audience. Whatever the case may be the fact remains that this book is worth reading--by the professional attorney and the average man or woman on the street. The purpose of my review here is to show, in essence, why. The Art of Cross-Examination teaches its readers how--meaning: by what methods--the truth can best be reached given conflicting stories or observations (whether they result from dishonesty, or from a failure to properly identify the truth). One of the things readers will learn from this book is how to--and when or when not to--ask the questions that will lead one to the truth, whatever that turns out to be in each case. You will learn the methods and the proper manner of cross-examination and then you'll learn how both of

these apply in differing contexts (such as when cross-examining an expert or a perjured witness). As in all great non-fiction books Wellman presents what is being taught clearly, building in each chapter on what was learned in the previous one. More importantly, the author presents his case for how a proper cross-examination should be conducted by reference to numerous, often-humorous, and always-dramatic instances of successful cross-examinations.

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